

Weightmans Built Environment Academy

Commercial Development Diploma

Weightmans LLP is delighted to invite you to join our Built Environment Academy for the Commercial Real Estate Development Course. This course is based on a hypothetical development scenario and will provide delegates with a valuable opportunity to consider each stage in detail. It is aimed at intermediate and advanced level participants.

Delegates will learn about the key considerations at each stage from inception of the development to completion and exit. The course is designed to be interactive, to provide an exclusive on-going peer to peer support and access to the specialist presenters.

With the hypothetical development scenario each delegate will obtain a deeper understanding of the development process in an informative and interesting way.

The course will consist of six, monthly online modules of approximately one hour, providing unrivalled learning opportunities from each of our specialist teams from real estate, planning and construction, through to tax, finance and corporate structure experts.













1. The site

- The legal due diligence process
- Site acquisition and structuring
- Conditional and unconditional contracts
- Site assembly
- Pre-lets and funding considerations
- Overage arrangements

and utilities

Environmental consents

Emerging issues and risks

Water and drainage issues

Wednesday 17 September 2025

3. Environmental, energy

Identification of environmental issues

• Environmental investigations and consultants

Allocation and addressing of environmental risk

4. Finance and tax

Planning conditionality in contracts

Wednesday 22 October 2025

Community Infrastructure Levy

Planning Agreements

Highways agreements

Public rights of way

Biodiversity net gain

Access to finance

2. Planning

- Loan agreements and security
- Personal guarantees
- Multiple funders
- Corporate vehicles
- Shareholder Agreements
- Tax considerations and reliefs

Wednesday 26 November 2025

5. Construction

- Construction procurement
- The Construction documentation pack and security
- Delivering construction projects on time and on budget
- Insolvency considerations
- Building safety and regulations

Wednesday 28 January 2026

Delegates will be provided with all course materials, including access to a closed LinkedIn discussion group. We are providing the course at no cost and, on completion of all six modules in the course, you will be presented with course certification.

For further information and details on how to book please contact us at **academy@weightmans.com**.

6.Estate management and developer exit

Wednesday 17 December 2025

- Identification of Common Parts
- Creation of an estate charge
- Use of a management company / managing agent
- Practical completion and defects
- Developer exit

Wednesday 25 February 2026

"The session was very informative and well-delivered. It was useful to brainstorm issues to consider on a site visit, and I will be probing our regional land teams to ensure those aspects are being thoroughly considered."

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